

An Innovative Regional Outreach by IMTMA



CONCEPT OVERVIEW



- Initiative by IMTMA to bring machine tool and allied technologies closer to regional industries across
 India.
- Designed as 2-day focused B2B expos in Tier II, Tier III and Tier IV cities.
- Aims to bridge the gap between technology providers and user industries in emerging industrial zones.
- Offers a cost-effective platform for exhibitors to promote their brand and showcase innovations.
- Enhances regional engagement and market visibility for IMTMA member and non-member companies.
- Facilitates knowledge sharing through Tech Talks, solution labs, and workshops during the expo.
- Encourages on-ground industry insights via organized factory visits to local manufacturing units.
- Supports business networking and lead generation through a dedicated attendee app.
- Complements IMTMA's flagship exhibitions like IMTEX, acting as a regional feeder event.



KEY FEATURES OF MTX CONNECT & FOCUS AREAS



- Compact Format: 30–42 exhibitors with standardized booths, LED screens, and branding setups.
- Regional Penetration: Targets high-potential industrial cities away from traditional metros.
- Tech Talks & Workshops: On-floor knowledge sessions hosted by participating companies.
- Factory Visits: Unique opportunity for exhibitors to visit local industries for deeper market insights.
- Networking Tools: Dedicated app to enable post-event business engagement.

Focus Areas

- Machine Tools
- Digital Manufacturing
- Tooling
- Metrology
- Laser Technologies



MTX CONNECT - KOLHAPUR



Delivered by IM

Venue: The Pavilion Hotel, Kolhapur

Highlights:

- First-ever edition of MTX Connect a 2-day B2B expo
- <u>Member Cos: 25</u>, <u>Non-Member Cos: 17</u> total <u>42 Exhibitors</u> from across regions participated in MTX Connect Kolhapur.
- Over <u>1,300 Visitors Registered</u> for MTX Connect
- Over 900 industry visitors from cities like Pune, Satara, Solapur, Belgaum, Dharwad and Hubli
- Strong engagement from sectors such as Auto Components, Foundry, Forging, Textile Machinery, Agricultural Implements, and Engineering Goods

Kolhapur Advantage:

- Hub for foundry, casting, auto ancillary, industrial equipments and textile manufacturing
- Presence of 1,000+ textile factories in nearby Ichalkaranji
- A leading industrial pocket in Western India

Indian Machine Tool Manufacturers' Association

KEY HIGHLIGHTS



MTX Connect was inaugurated by Mr. RV Gumaste, Managing Director, Kirloskar Ferrous Industries Ltd; and Mr. Nitin Despande, Chief Human Resources, Cooper Corporation, representing Mr. Farrokh N Cooper, Chairman & Managing Director, Cooper Corporation Pvt Ltd; and Mr. Rajendra S Rajamane, President, IMTMA.



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KEY HIGHLIGHTS

MTX ONNECT

08 - 09 OCTOBER 2023 XOLHAPUR

Prominent industry associations i.e., **Gokul Shirgaon Mfrs**

Association, Kolhapur Engineering Association, Kolhapur Chamber of Commerce and industries, Manufacturers Association of Kagal & Hatkanangale, Shiroli Mfrs Association, Indian Instt of Foundrymen-Kolhapur Chapter, Shri Laxmi Industries Association, Ichalkaranji Engineering Association, and others from the regions, supported this event and extended their fullest active involvement in promoting this exhibition in a befitting manner.

IMTMA also signed a MoU with the Centre of Excellence Kolhapur Foundry & Engineering Cluster to jointly organize training programs to enhance the skills and competitiveness of the manufacturing industry in the Kolhapur region.







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SHOW VISUALS







WHY MTX CONNECT STANDS OUT?

- Strategic outreach model aligned with India's regional manufacturing growth
- Economical yet effective for exhibitors targeting niche industrial markets
- Acts as a feeder and brand builder for flagship events like IMTEX





29 – 30 October 2025 - Jamshedpur

